



We love innovation

IDEA. DEVELOPMENT. ACCESS.

We make it simple

# WE HELP DESIGN YOUR FUTURE

Innovation. USP. Security.  
iSAC-3 the basis for your new system

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 **iSAC-3**  
Flexibility. Versatility. Simplicity.





# OUR STORY

## ... so far

The idea for iSAC3 was born from the experiences made with earlier products from effeff Fritz Fuss GmbH & Co. and primion Technology AG. This has resulted in a focus on creating economic and efficient solutions, with an installation process that is essentially Plug & Play, while at the same time keeping down costs through a system that is both service-friendly and user-friendly.



### How do we WORK?

By analyzing your market and your competition with you and, in combination with your product palette, by creating and preparing a Unique Selling Proposition for you.

With our decades of experience in security technology, we can help you to expand your product portfolio through the addition of an electronic access control system. We offer you an end-to-end product range built on innovative technology that covers all market segments from small systems, system for SMBs and right up to large global, networked systems. Our hardware and software engineers use tried-and-tested tools, in order to customize the system for you and to adjust it to meet your requirements. With us, you will be able to shorten your »Time to Market« because you are the focus of all our activities.



### Why iNFORM?

Because of the high security, the proven quality, the wide experience, the clever innovation, the depth of integration, the flexibility, the many years of market knowledge, and much, much more besides.

We strive to deliver security and reliability in combination with high quality. That is why we develop and deliver products and solutions in the shortest time and in the highest quality. With us, you can produce hardware components yourself and give them your own branding. The software is individually licensed and delivered to your customers in the configuration they need. With our experience going back over more than 35 years, and the depth of market and product knowledge we have built up over that time, we are ideally equipped to address real customer demands and to offer smart solutions that will also bring you success.

### Facts & figures

Company foundation  
**2012**

Customers  
**5 well-known OEMs**

Patent applications  
**2**

Largest project  
**approx. 6,000 doors**

Experience  
**over 35 years**

### What makes us different



We have SPECIAL KNOW-HOW  
We have successfully established several generations of products in the market.



We offer RAPID IMPLEMENTATION  
We have our own proven modular system for the design of the products.



We deliver LICENCE-BASED  
You can manufacture the systems that we have developed, based on your own specifications.

# MAKING YOU STAND OUT



You receive solutions from us that complement and complete your access control and security product range. You have the option of using your own logistics and creating cost-efficiencies by achieving your own profit margins within a minimum »Time to Market«. When you work with us, you will create your own, practical system within the shortest possible time, containing your own specific requirements, and you will be in a position to make offers that meet both your own demands and those of your customers.



**Up until now, access control has been for experts. We make it simple.**

**With us, you use the latest communication technology: Smartphone, wireless over Bluetooth and WiFi.**



## OUR MAIN AREA OF EXPERTISE

We make access control as easy as googling



**It is important for us to establish long-term partnerships. We will give you full and complete support. With INFORM, you can address the access control market in a targeted and successful way.**

### Service collaboration

A plus from INFORM's holistic approach

We are very familiar with our industry and the products within our industry. We listen to you to find out what features and what services you need and we recognize your potential. And as a result, we develop and refine your USP.

As an additional service, you don't just get the results of our development work. We offer more. With our market and product knowledge, we can also advise you on Marketing and Product management aspects.

### Success, continuity & time

Safeguard significant success factors with INFORM

Our innovations are continuously proving themselves and they have been doing so for over 35 years. A decisive factor in this continued success is recognizing changes in market conditions, changes in customer requirements and reacting quickly to these changes. We always recognize and react quickly. That is our USP. And it means that you and your customers get the latest access control solutions available on the market.

### Stable innovation

We reliably implement new ideas through our profound market knowledge combined with a flair for identifying future market needs.

### A deep appreciation of security

Security is one of mankind's basic needs and an awareness of this is at the heart of what makes us tick and of the systems we develop.

### Adaptive implementation

With our ideas platform, iSAC-3, as the basis, we develop and implement solutions for your security demands.

### Flexibility for our customers

Our flexible licence model gives you the freedom to choose to use your own production and logistics, including branding.

### Proven know-how

Ask us. For years now, our team has been the one delivering the smartest and most reliable solutions.

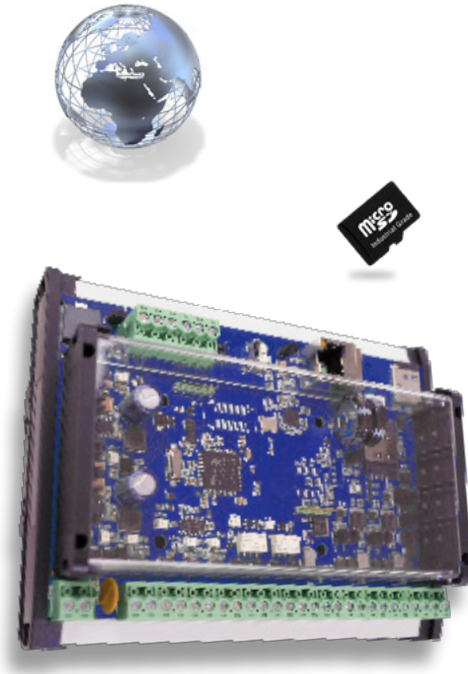
### Constant support

We support you throughout the product creation process, from the germ of an idea, through development and on to market introduction.



# WE LOVE THE VARIETY

And this is the reason why we can fulfil practically any access control project.



Multi-dimensional variety and flexibility mark us out.



Variety in sales and production channels

From the smallest to the largest. Flexible installation and operation options on servers or in the cloud; remotely from anywhere in the world



System and component construction as flexible as the wishes of your customers

Technological diversity

## Sales options

Further target groups for access control sales are opened up to you through the many different and intuitive features.

## Production options

You have the choice to use your own production facilities and logistics or to commission us to provide them.

## Customizing options

Together with our software and hardware, we are so flexible that we can fulfil practically every customization wish.

## Expansion diversity

By scaling the software and hardware, by connecting third-party products, interfaces, technologies, components, etc.

## Component diversity

We integrate a wide range of different devices in the system using many different protocols and interfaces.

## Technological diversity

We offer secure, proven and new technologies for easily operating the iNFORM access control system.

# STEP BY STEP

For the protection of people, buildings, assets and know-how



We take your ideas on board and implement them using our experience and our love for innovation.



## Our process

As an ISO 9001 certified company, we follow clear process structures



## Attention to detail

We appreciate the significance of even the smallest points. We go into the details.



## Permanent communication

We integrate you in the development process at all times. You are always right up to date.

# NECESSARY STEPS TO PERFECTION

We are excited about accompanying you on your journey into a new future. Here's our game plan:

**01**  
Discussions, meetings and concept development

We discuss your wishes and your needs with you, your Sales team and your Product management. We discuss the customizing options taking the environmental conditions into account.

**02**  
Project definition

You supply us with a Specification document, based on your wishes combined with our recommendations and the available options. That gives us the route we have to follow.

**03**  
Implementation definition

Based on these detailed requests, we put our recommendations for the implementation options into a Functional specification and prepare your individual offer.

**04**  
Design & Development

You give us the green light to start our work and define which of the offered milestones should be implemented. We concentrate our efforts on delivering the desired solution, on time.

**05**  
Presentation, revision & testing

Once our development work is complete, we present the result to you as a Beta version. You check and test whether it matches up to your requirements.

**06**  
Launch & maintenance

**IT'S DONE**  
We support you both during the market introduction and, as part of our optional service and maintenance package, with any other questions that crop up. This gives you ongoing security and means that you are always up to date.

We keep it going for you

To stand still is to lose ground.  
**Stay tuned with further developments**

iNFORM Technology GmbH  
Berliner Str. 24  
D-72459 Albstadt

T: +49 7431 9816090

[info@inform-technology.de](mailto:info@inform-technology.de)  
[www.inform-technology.de](http://www.inform-technology.de)

**THANK YOU**  
for your cooperation

